Mokobouw extends long-standing partnership with Gilbarco Veeder-Root into EV charging



As EV charging becomes an increasingly important part of the forecourt landscape, retailers are placing greater emphasis on the expertise, support and operational capabilities behind the infrastructure. As Gilbarco Veeder-Root's EV charging offering, the Konect solution builds on decades of experience supporting fuel and convenience retailers through trusted forecourt technology, service and operational expertise.

A key part of that approach is local delivery. Gilbarco Veeder-Root has long recognised the value of pairing global technology with strong local partners who understand the market, the customer base and the realities of site operations. In Belgium and the Netherlands, that role is played by Mokobouw, a long-standing distributor partner of Gilbarco Veeder-Root.

For years, Mokobouw has supported customers across the region with the infrastructure and service capabilities that keep sites running. As customer interest in EV charging has grown, the partnership has evolved with it. By bringing the Konect solution into its local offering, Mokobouw is extending a trusted relationship into a new category and helping localise Gilbarco Veeder-Roots' EV Charging proposition for the Belgian and Dutch markets.

Long-standing partnership evolves

In Belgium, that progress has now reached an important milestone with Mokobouw completing its first Konect EV Charger installation. The project expands the company's service offering and strengthens its ability to support customers as their sites continue to evolve.

> Our customers were looking for more than charging equipment. They wanted guidance, expertise and confidence that they would have access to support throughout the life of the investment. Through our partnership with Gilbarco Veeder-Root, we have developed the capabilities required to support customers from installation and commissioning through to long-term operation.
>
> **- Stefaan Van de Moer, MD, Mokobouw Belgium**

For Mokobouw, moving into EV charging is a natural next step. The company has spent years helping fuel and convenience retailers build, maintain and operate critical site infrastructure, and this next phase allows it to build on that expertise while responding to changing customer needs.

To support that ambition, Mokobouw worked closely with Gilbarco Veeder-Root's team to strengthen the local technical and operational capabilities required to install, commission and service Konect EV charging infrastructure. That collaboration creates a strong foundation for future projects across Belgium and the Netherlands, giving customers access to local expertise backed by the wider Gilbarco Veeder-Root portfolio.



From strategy to delivery

The first project delivered through this approach provided an opportunity to put those capabilities into practice.



> Reliability, support and accountability were all important factors for us, Having access to a local partner with the expertise and backing to support us throughout the project gave us confidence at every stage.
>
> **- Rocky Crick, MC Transport & Logistics**

The combination of local expertise, coordinated support and access to wider technical backing helped maintain momentum throughout deployment and accelerate the journey from investment to operation.

"The biggest lesson from this project was how quickly progress happens when the right expertise is in place," added Rocky. "The combination of local knowledge and access to wider technical support created a smooth experience throughout the project."

What this milestone makes possible

For Gilbarco Veeder-Root, the project demonstrates the value of building capability alongside infrastructure through trusted local partnerships.

> As EV charging continues to expand, customers are looking for confidence in both the technology they choose and the expertise available behind it. Developing local capabilities with our partners helps customers connect infrastructure, support and operational expertise into a coordinated model that scales over time.
>
> **- Merrick Glass, Managing Director of Konect, Gilbarco Veeder-Root**

While this installation represents the first Konect charger in Belgium, it also marks the next stage in a long-standing partnership between Gilbarco Veeder-Root and Mokobouw. It reflects the localisation of Gilbarco Veeder-Root's EV charging offer in Belgium and the Netherlands, supported by local expertise, trusted relationships and the strength of a broader global business.

Need help navigating EV charging for Fuel Retail? **Discover our guide:**

Ready to evaluate your site for EV Charging? **Unlock the EV Charging Resource Centre**

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